

Message Text

UNCLASSIFIED

PAGE 01 USBERL 00763 171214Z
ACTION EUR-12

INFO OCT-01 NEA-10 ISO-00 EB-08 /031 W
-----180228Z 079258 /13

R 171144Z MAR 77
FM USMISSION USBERLIN
TO USDOC WASHDC UNN
INFO SECSTATE WASHDC 4235
AMEMBASSY BONN UNN
AMEMBASSY BRUSSELS
AMEMBASSY JIDDA

UNCLAS USBERLIN 0763

STATE ALSO FOR EB/OCA; USDOC FOR CAGNE AND OIM/OED/MPD;
USDOC ALSO FOR OBRA AND OBROD; BONN FOR I M C

E.O.11652: N/A

TAGS: BENC, BEXP, BPRO, EALR, EINV, GW, SA, WB
SUBJECT: JOINT VENTURE OPPORTUNITY: TIRE MANUFACTURING IN
SAUDI ARABIA

1. DR. HELMUT J. LICHTER OF RONNESTRASSE 16-17, D-1000 BERLIN
19, TEL. (030)-868-42-70, TELEX 182 704 WBLA, HAS INFORMED MISSION
OF JOINT VENTURE OPPORTUNITY IN SAUDI ARABIA. DR. LICHTER IS
BUSINESS CONSULTANT FOR SAUDI ARABIAN BUSINESSMAN INTERESTED
IN ESTABLISHING CONTACTS WITH AMERICAN COMPANIES FOR SUBJECT
PROJECT.

2. ACCORDING TO LOCAL CREDIT RATING AGENCY, DR. LICHTER IS COMPETENT
BUSINESSMAN EXPERIENCED IN JOINT VENTURES. A WTDR WILL BE INI-
TIATED UPON REQUEST.

3. NATURE OF PROJECT: CONSTRUCTION AND OPERATION OF TIRE MANU-
FACTURING FACILITY IN SAUDI ARABIA. LOCATION YET TO BE DETER-
MINED. PLANNED YEARLY CAPACITY IS 800,000; 40 PERCENT
FOR PASSENGER CARS, 40 PERCENT FOR MEDIUM SERVICE TRUCKS AND
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20 PERCENT FOR HEAVY DUTY TRUCKS.

4. AMERICAN PARTICIPATION SOUGHT: SAUDI ARABIAN PARTNER SEEKS
AMERICAN BUSINESS PARTNER TO ASSUME 50 PERCENT OF JOINT
VENTURE AND FURNISH MANAGEMENT AND KNOW-HOW FOR CONSTRUCTION
AND OPEARATION OF PLANT, EQUIPMENT AND MARKETING SERVICES.
TIRES TO BE MARKETED BOTH IN SUADI ARABIA AND ABROAD.

FEASIBILITY STUDY ON PROJECT AVAILABLE FROM DR. LICHTER.

5. FURTHER DETAILS FOR INTERESTED AMERICAN FIRMS OBTAINABLE
FROM DR. LICHTER AT ADDRESS LISTED PARA. ONE ABOVE. GEORGE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: JOINT VENTURES, INDUSTRIAL PLANTS, TIRES
Control Number: n/a
Copy: SINGLE
Sent Date: 17-Mar-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977USBERL00763
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770092-0721
Format: TEL
From: USBERLIN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770348/aaaabppf.tel
Line Count: 66
Litigation Code IDs:
Litigation Codes:
Litigation History:
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Message ID: de027db6-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 15-Oct-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3072873
Secure: OPEN
Status: NATIVE
Subject: JOINT VENTURE OPPORTUNITY: TIRE MANUFACTURING IN SAUDI ARABIA
TAGS: BENC, BEXP, BPRO, EALR, EINV, GE, SA, WB, (LICHTER, HELMUT J)
To: COM
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/de027db6-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009